

Board of Directors  
Artist-Blacksmith's Association of North America, Inc.  
15754 Widewater Drive  
Dumfries, VA 22025-1212

We have compiled the accompanying statement of assets, liabilities and net assets - modified cash basis of Artist-Blacksmith's Association of North America, Inc. (a non-profit corporation) as of March 31, 2010 and the related statement of revenues, expenses and other changes in net assets with comparison to annual budget - modified cash basis, for the three months then ended. The financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in the financial statements prepared on the modified cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the organization's assets, liabilities, net assets, revenues and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The organization has been contacted by the University of Washington Conference Services with a claim that an additional \$59,474.01 is owed to them related to the July 2006 ABANA conference. The organization contests these charges and is currently working with counsel to resolve this issue. Accordingly, no provision for any estimated liability is reflected in the accompanying financial statements.

Premier Accounting & Tax, Inc.

April 21, 2010

Artist-Blacksmith's Association of North America, Inc.  
Statement of Assets, Liabilities and Net Assets - Modified Cash Basis  
March 31, 2010

**ASSETS**

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
<u>Assets:</u>				
Cash in Bank – Wells Fargo Money Market	\$ 59,434.19	\$ 2,636.00	\$ -	\$ 62,070.19
Cash in Bank - Library	3,900.04	-	-	3,900.04
Cash in Bank – Conference	63,975.60	-	-	63,975.60
Cash in Bank - Scholarships		5,621.00	-	5,621.00
Cash in Bank – Calgary Fund		767.00		767.00
Cash in Bank – Iron in the Hat Scholarships		587.34		587.34
Invested Funds - endowment trust account				
Money market/Wachovia	-	8,832.31	157,380.27	166,212.58
Inventory - resale	4,686.95	--	--	4,686.95
Equipment - conference	38,655.00	-	-	38,655.00
Equipment - office	2,189.79	-	-	2,189.79
Less: accumulated depreciation	<u>(13,305.07)</u>	<u>-</u>	<u>-</u>	<u>(13,305.07)</u>
<b>TOTAL ASSETS</b>	<u>\$159,536.50</u>	<u>\$ 18,443.65</u>	<u>\$ 157,380.27</u>	<u>\$335,360.42</u>

**LIABILITIES AND NET ASSETS**

<u>Liabilities:</u>				
Dues Paid In Advance	\$ 9,872.50	\$ -	\$ -	\$ 9,872.50
Due to the exhibit fund	<u>-</u>	<u>2,636.00</u>	<u>-</u>	<u>2,636.00</u>
<b>TOTAL LIABILITIES</b>	<u>9,872.50</u>	<u>2,636.00</u>	<u>-</u>	<u>12,508.50</u>

<u>Unrestricted Net Assets:</u>				
General operations	149,664.00	<u>-</u>	<u>-</u>	<u>149,664.00</u>

<u>Temporarily Restricted Net Assets:</u>				
Scholarships		5,621.00		5,621.00
Iron in the Hat Scholarship Donations		587.34	-	587.34
Calgary Exhibition Scholarship Donations		767.00	-	767.00
Net endowment earnings, gains and losses	<u>-</u>	<u>8,832.31</u>	<u>-</u>	<u>8,832.31</u>
<b>Total Temporarily Restricted Net Asset</b>	<u>-</u>	<u>15,807.65</u>	<u>-</u>	<u>15,807.65</u>

<u>Permanently Restricted Net Assets:</u>				
Endowment trust principal balance	<u>-</u>	<u>-</u>	<u>157,380.27</u>	<u>157,380.27</u>

<b>TOTAL NET ASSETS</b>	<u>149,664.00</u>	<u>15,807.65</u>	<u>157,380.27</u>	<u>322,851.92</u>
<b>TOTAL LIABILITIES &amp; NET ASSETS</b>	<u>\$ 159,536.50</u>	<u>\$ 18,443.65</u>	<u>\$ 157,380.27</u>	<u>\$ 335,360.42</u>

**ABANA**  
**Statement of Revenue & Disbursements w/Budget vs. Actual**  
January through March 2010

	<u>Jan - Mar 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
5000 · Membership Dues	85,044.70	204,750.00	-119,705.30
5025 · Library Income	10.00	250.00	-240.00
5030 · Advertising Income	23,163.21	61,789.00	-38,625.79
5050 · Investment Return	6.12	100.00	-93.88
5075 · Contributions	205.00	2,000.00	-1,795.00
5100 · Retail Sales	1,615.60	3,000.00	-1,384.40
<b>Total Income</b>	<u>110,044.63</u>	<u>271,889.00</u>	<u>-161,844.37</u>
<b>Cost of Goods Sold</b>			
5500 · Merchandise Cost	490.05		
5550 · Reprinting Costs	0.00	670.00	-670.00
5551 · Merchandise Sales Commission	0.00	356.00	-356.00
<b>Total COGS</b>	<u>490.05</u>	<u>1,026.00</u>	<u>-535.95</u>
<b>Gross Profit</b>	109,554.58	270,863.00	-161,308.42
<b>Expense</b>			
6015 · Ad Commissions	6,495.70	16,044.00	-9,548.30
6064 · Publications	42,789.00	152,912.00	-110,123.00
7000 · Accounting	1,500.00	6,750.00	-5,250.00
7030 · Administrative			
7030.1 · Equipment Lease	0.00	747.00	-747.00
7030.3 · Monthly Office Supplies	150.00	818.00	-668.00
7030.4 · Miscellaneous Office Supplies	49.32	840.00	-790.68
7030.5 · Renewal Mailings	745.00	3,531.00	-2,786.00
7030.7 · Occasional Volume Printing	0.00	3,649.00	-3,649.00
7030.9 · Miscellaneous Expense	199.46	30.00	169.46
<b>Total 7030 · Administrative</b>	<u>1,143.78</u>	<u>9,615.00</u>	<u>-8,471.22</u>
7031 · Bank Service Charges	57.00	316.00	-259.00
7032 · Credit Card Fees & Charges			
7032.1 · Authnet/Global Pay Charges	281.05	827.00	-545.95
7032.2 · Visa/MC/Disc credit card fees	1,766.09	3,557.00	-1,790.91
7032.3 · Amex credit card fees	140.48	383.00	-242.52
<b>Total 7032 · Credit Card Fees &amp; Charges</b>	<u>2,187.62</u>	<u>4,767.00</u>	<u>-2,579.38</u>
7055 · Election Committee	0.00	1,350.00	-1,350.00
7200 · Internet Site/Web Hosting	98.00	750.00	-652.00
7225 · Insurance and Bonding	3,096.00	3,600.00	-504.00
7240 · Webmaster	0.00	2,400.00	-2,400.00
7320 · Bealer Award	0.00	550.00	-550.00
7325 · Heritage Award	0.00	250.00	-250.00
7350 · Membership Services	628.44	1,427.00	-798.56
7400 · Postage	1,257.23	6,580.00	-5,322.77
7530 · Central Office			
7530.1 · Professional Management Fees	13,125.00	52,500.00	-39,375.00
7530.2 · Central Office-Addtn'l Services	0.00	140.00	-140.00
<b>Total 7530 · Central Office</b>	<u>13,125.00</u>	<u>52,640.00</u>	<u>-39,515.00</u>
7535 · Travel/Board Meeting	2,848.33	8,000.00	-5,151.67
<b>Total Expense</b>	<u>75,226.10</u>	<u>267,951.00</u>	<u>-192,724.90</u>
<b>Net Ordinary Income</b>	34,328.48	2,912.00	31,416.48

**ABANA**  
**Statement of Revenue & Disbursements w/Budget vs. Actual**  
January through March 2010

	<u>Jan - Mar 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
<b>Other Income/Expense</b>			
<b>Other Income</b>			
5075.10 · Contributions - Conference	2,445.00		
8000 · Investment Return-Restr	813.02		
8002 · Unrealized Gain/Loss-Restr	-139.89		
8005 · Contributions Recvd-Restr	85.00		
<b>9000 · Conference Receipts</b>			
9001 · Registration	29,425.52	174,039.00	-144,613.48
9002 · Vendors	5,275.00	9,600.00	-4,325.00
9004 · Advertising	592.84	10,000.00	-9,407.16
9005 · Merchandis Sales	15.00	14,250.00	-14,235.00
9006 · Auction	0.00	41,000.00	-41,000.00
9007 · Miscellaneous	0.10	14,000.00	-13,999.90
<b>Total 9000 · Conference Receipts</b>	<u>35,308.46</u>	<u>262,889.00</u>	<u>-227,580.54</u>
<b>Total Other Income</b>	38,511.59	262,889.00	-224,377.41
<b>Other Expense</b>			
<b>9800 · 2010 Conference expenditures</b>			
9801 · Accounting	300.00	2,000.00	-1,700.00
9802 · Freight	1,000.00		
9804 · Office & Admin Expenses	393.89	12,200.00	-11,806.11
9805 · Auction	0.00	3,830.00	-3,830.00
9807 · Comped Demonstrators	0.00	33,655.00	-33,655.00
9808 · Comped Workers	0.00	20,860.00	-20,860.00
9809 · Communications	0.00	21,010.00	-21,010.00
9810 · Conference Office	0.00	15,966.00	-15,966.00
9811 · Conference Sales	691.00	9,700.00	-9,009.00
9812 · Gallery Exhibitions	0.00	3,850.00	-3,850.00
9813 · Insurance	0.00	4,100.00	-4,100.00
9814 · Registration	2,535.00	8,750.00	-6,215.00
9815 · Site Rental	0.00	16,000.00	-16,000.00
9816 · Site Services	0.00	9,500.00	-9,500.00
9817 · Site Set-up & Operation	5,838.00	49,900.00	-44,062.00
9818 · Miscellaneous	110.00	20,900.00	-20,790.00
<b>Total 9800 · 2010 Conference expenditures</b>	<u>10,867.89</u>	<u>232,221.00</u>	<u>-221,353.11</u>
9850 · Metal Museum	0.00	1,000.00	-1,000.00
<b>Total Other Expense</b>	<u>10,867.89</u>	<u>233,221.00</u>	<u>-222,353.11</u>
<b>Net Other Income</b>	<u>27,643.70</u>	<u>29,668.00</u>	<u>-2,024.30</u>
<b>Net Income</b>	<u><u>61,972.18</u></u>	<u><u>32,580.00</u></u>	<u><u>29,392.18</u></u>

**ABANA**  
**Comparative Statement of Revenue & Disbursements**  
 January through March 2010

	<u>Jan - Mar 10</u>	<u>Jan - Mar 09</u>	<u>\$ Change</u>
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
5000 · Membership Dues	85,044.70	84,335.00	709.70
5025 · Library Income	10.00	5.00	5.00
5030 · Advertising Income	23,163.21	8,006.40	15,156.81
5050 · Investment Return	6.12	8.94	-2.82
5075 · Contributions	205.00	2,513.00	-2,308.00
5100 · Retail Sales	1,615.60	1,304.75	310.85
<b>Total Income</b>	<u>110,044.63</u>	<u>96,173.09</u>	<u>13,871.54</u>
<b>Cost of Goods Sold</b>			
5500 · Merchandise Cost	490.05	-27.09	517.14
<b>Total COGS</b>	<u>490.05</u>	<u>-27.09</u>	<u>517.14</u>
<b>Gross Profit</b>	109,554.58	96,200.18	13,354.40
<b>Expense</b>			
6015 · Ad Commissions	6,495.70	1,185.00	5,310.70
6064 · Publications	42,789.00	38,733.01	4,055.99
7000 · Accounting	1,500.00	2,250.00	-750.00
7030 · Administrative	1,143.78	5,872.17	-4,728.39
7031 · Bank Service Charges	57.00	0.00	57.00
7032 · Credit Card Fees & Charges	2,187.62	0.00	2,187.62
7050 · Copier	0.00	670.18	-670.18
7200 · Internet Site/Web Hosting	98.00	98.00	0.00
7225 · Insurance and Bonding	3,096.00	2,341.00	755.00
7350 · Membership Services	628.44	0.00	628.44
7400 · Postage	1,257.23	1,154.71	102.52
7530 · Central Office	13,125.00	13,125.00	0.00
7535 · Travel/Board Meeting	2,848.33	704.00	2,144.33
<b>Total Expense</b>	<u>75,226.10</u>	<u>66,133.07</u>	<u>9,093.03</u>
<b>Net Ordinary Income</b>	34,328.48	30,067.11	4,261.37
<b>Other Income/Expense</b>			
<b>Other Income</b>			
5075.10 · Contributions - Conference	2,445.00	1,510.00	935.00
8000 · Investment Return-Restr	813.02	28.79	784.23
8002 · Unrealized Gain/Loss-Restr	-139.89	0.00	-139.89
8005 · Contributions Recvd-Restr	85.00	360.00	-275.00
9000 · Conference Receipts	35,308.46	0.00	35,308.46
<b>Total Other Income</b>	<u>38,511.59</u>	<u>1,898.79</u>	<u>36,612.80</u>
<b>Other Expense</b>			
8052 · Investment Expense-Restr	0.00	114.52	-114.52
9600 · Mag Inventory Valuation Adj	0.00	3,415.00	-3,415.00
9800 · 2010 Conference expenditures	10,867.89	101.97	10,765.92
<b>Total Other Expense</b>	<u>10,867.89</u>	<u>3,631.49</u>	<u>7,236.40</u>

**ABANA**  
**Comparative Statement of Revenue & Disbursements**  
January through March 2010

	<u>Jan - Mar 10</u>	<u>Jan - Mar 09</u>	<u>\$ Change</u>
Net Other Income	27,643.70	-1,732.70	29,376.40
Net Income	<u>61,972.18</u>	<u>28,334.41</u>	<u>33,637.77</u>