

Board of Directors
Artist-Blacksmith's Association of North America, Inc.

We have compiled the accompanying statement of assets, liabilities and net assets - modified cash basis of Artist-Blacksmith's Association of North America, Inc. (a non-profit corporation) as of December 31, 2010 and the related statement of revenues, expenses and other changes in net assets with comparison to annual budget - modified cash basis, for the twelve months then ended. The financial statements have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in the financial statements prepared on the modified cash basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the organization's assets, liabilities, net assets, revenues and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The organization has been contacted by the University of Washington Conference Services with a claim that an additional \$59,474.01 is owed to them related to the July 2006 ABANA conference. The organization contests these charges and is currently working with counsel to resolve this issue. Accordingly, no provision for any estimated liability is reflected in the accompanying financial statements.

Premier Accounting & Tax, Inc.

February 7, 2010

ABANA
Statement of Assets, Liabilities & Equity
As of December 31, 2010

	Dec 31, 10
ASSETS	
Current Assets	
Checking/Savings	
1005 · Wells Fargo	
1005.1 · General	28,579.79
1005.2 · Conference	-53.42
1005.3 · Library	4,260.04
1005.4 · Scholarships	5,071.00
1005.5 · Calgary Fund	767.00
1005.6 · Iron in the Hat Scholarships	10,797.34
Total 1005 · Wells Fargo	49,421.75
 1006 · Bank of America	
1006.1 · General	33,574.12
1006.2 · Equipment Upgrade	10,000.00
1006.3 · 2012 Conference	37,000.00
Total 1006 · Bank of America	80,574.12
 Total Checking/Savings	129,995.87
 Other Current Assets	
1041 · Wells Fargo Educ. Endow. Trust	168,589.22
1150 · Inventory for Resale	4,686.95
Total Other Current Assets	173,276.17
 Total Current Assets	303,272.04
 Fixed Assets	
1294 · Equip-Teaching Trlr/Conf Equip	38,655.00
1300 · Equip-Office	2,189.79
1310 · Less Accum Depreciation	-13,305.07
Total Fixed Assets	27,539.72
TOTAL ASSETS	330,811.76
 LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2050 · Dues Paid in Advance	31,282.50
2070 · Due to Metal Musuem	25.00
2090 · Due to Exhibition Fund	2,816.00
Total Other Current Liabilities	34,123.50
 Total Current Liabilities	34,123.50
 Total Liabilities	34,123.50
 Equity	
3000 · General Operations	97,537.95

ABANA
Statement of Assets, Liabilities & Equity
As of December 31, 2010

	<u>Dec 31, 10</u>
3020 · Scholarship Fund	-1,500.00
3100 · Natl End - Temp Restr	8,832.31
3110 · Natl Endow - Restricted	154,509.48
Net Income	<u>37,308.52</u>
Total Equity	<u><u>296,688.26</u></u>
TOTAL LIABILITIES & EQUITY	<u><u>330,811.76</u></u>

ABANA
Statement of Revenue & Disbursements w/Budget vs. Actual
January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
5000 · Membership Dues	194,311.02	204,750.00	-10,438.98
5025 · Library Income	370.00	250.00	120.00
5030 · Advertising Income	63,713.98	61,789.00	1,924.98
5050 · Investment Return	15.59	100.00	-84.41
5075 · Contributions	1,329.00	2,000.00	-671.00
5100 · Retail Sales	9,148.97	3,000.00	6,148.97
Total Income	<u>268,888.56</u>	<u>271,889.00</u>	<u>-3,000.44</u>
Cost of Goods Sold			
5500 · Merchandise Cost	2,792.15		
5550 · Reprinting Costs	582.41	670.00	-87.59
5551 · Merchandise Sales Commission	666.10	356.00	310.10
Total COGS	<u>4,040.66</u>	<u>1,026.00</u>	<u>3,014.66</u>
Gross Profit	264,847.90	270,863.00	-6,015.10
Expense			
6015 · Ad Commissions	14,542.00	16,044.00	-1,502.00
6064 · Publications	170,010.00	152,912.00	17,098.00
6730 · Library Expenses	35.05		
7000 · Accounting	6,290.00	6,750.00	-460.00
7030 · Administrative			
7030.1 · Equipment Lease	537.94	747.00	-209.06
7030.2 · Equipment Maintenance	63.59		
7030.3 · Monthly Office Supplies	1,051.19	818.00	233.19
7030.4 · Miscellaneous Office Supplies	322.52	840.00	-517.48
7030.5 · Renewal Mailings	1,915.46	3,531.00	-1,615.54
7030.7 · Occasional Volume Printing	516.00	3,649.00	-3,133.00
7030.9 · Miscellaneous Expense	334.15	30.00	304.15
7030 · Administrative - Other	93.72		
Total 7030 · Administrative	<u>4,834.57</u>	<u>9,615.00</u>	<u>-4,780.43</u>
7031 · Bank Service Charges	132.12	316.00	-183.88
7032 · Credit Card Fees & Charges			
7032.1 · Authnet/Global Pay Charges	1,721.54	827.00	894.54
7032.2 · Visa/MC/Disc credit card fees	3,925.95	3,557.00	368.95
7032.3 · Amex credit card fees	433.38	383.00	50.38
7032.4 · PayPal Charges	3.90		
Total 7032 · Credit Card Fees & Charges	<u>6,084.77</u>	<u>4,767.00</u>	<u>1,317.77</u>
7035 · Contributions/Donations	115.00		
7055 · Election Committee	0.00	1,350.00	-1,350.00
7200 · Internet Site/Web Hosting	1,788.00	750.00	1,038.00
7225 · Insurance and Bonding	3,812.00	3,600.00	212.00
7240 · Webmaster	150.00	2,400.00	-2,250.00
7303 · Contribution to Metal Museum	1,000.00		
7320 · Bealer Award	0.00	550.00	-550.00
7325 · Heritage Award	101.00	250.00	-149.00
7350 · Membership Services	628.44	1,427.00	-798.56
7400 · Postage	7,122.88	6,580.00	542.88
7530 · Central Office			
7530.1 · Professional Management Fees	52,500.00	52,500.00	0.00
7530.2 · Central Office-Addtn'l Services	0.00	140.00	-140.00
Total 7530 · Central Office	<u>52,500.00</u>	<u>52,640.00</u>	<u>-140.00</u>
7535 · Travel/Board Meeting	10,154.70	8,000.00	2,154.70
7550 · Treasurer's Office	46.00		
Total Expense	<u>279,346.53</u>	<u>267,951.00</u>	<u>11,395.53</u>
Net Ordinary Income	-14,498.63	2,912.00	-17,410.63

ABANA
Statement of Revenue & Disbursements w/Budget vs. Actual
January through December 2010

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Other Income/Expense			
Other Income			
8000 · Investment Return-Restr	2,603.37		
8002 · Unrealized Gain/Loss-Restr	446.40		
8005 · Contributions Recvd-Restr	1,035.00		
9000 · Conference Receipts			
5075.10 · Contributions	2,445.00		
9001 · Registration	84,499.59	174,039.00	-89,539.41
9002 · Vendors	6,877.00	9,600.00	-2,723.00
9004 · Advertising	4,719.09	10,000.00	-5,280.91
9005 · Merchandis Sales	9,281.69	14,250.00	-4,968.31
9006 · Auction	56,169.24	41,000.00	15,169.24
9007 · Miscellaneous	4,613.83	14,000.00	-9,386.17
9008 · Contributions-Iron in the Hat	12,377.00		
Total 9000 · Conference Receipts	<u>180,982.44</u>	<u>262,889.00</u>	<u>-81,906.56</u>
9851 · 2012 Conference Income			
9852 · Contributions-2012 Conference	40.00		
Total 9851 · 2012 Conference Income	<u>40.00</u>		
Total Other Income	185,107.21	262,889.00	-77,781.79
Other Expense			
9800 · 2010 Conference expenditures			
9801 · Accounting	1,100.00	2,000.00	-900.00
9802 · Freight	1,000.00		
9804 · Office & Admin Expenses	18,733.93	12,200.00	6,533.93
9805 · Auction	739.08	3,830.00	-3,090.92
9807 · Comped Demonstrators	17,359.93	33,655.00	-16,295.07
9808 · Comped Workers	15,456.96	20,860.00	-5,403.04
9809 · Communications	0.00	21,010.00	-21,010.00
9810 · Conference Office	210.00	15,966.00	-15,756.00
9811 · Conference Sales	4,461.18	9,700.00	-5,238.82
9812 · Gallery Exhibitions	3,608.37	3,850.00	-241.63
9813 · Insurance	4,534.00	4,100.00	434.00
9814 · Registration	7,340.71	8,750.00	-1,409.29
9815 · Site Rental	10,000.00	16,000.00	-6,000.00
9816 · Site Services	12,870.03	9,500.00	3,370.03
9817 · Site Set-up & Operation	27,948.47	49,900.00	-21,951.53
9818 · Miscellaneous	1,507.91	20,900.00	-19,392.09
9820 · Iron in the Hat Expenses	99.71		
Total 9800 · 2010 Conference expenditures	<u>126,970.28</u>	<u>232,221.00</u>	<u>-105,250.72</u>
9850 · Metal Museum	0.00	1,000.00	-1,000.00
9900 · 2012 Conference Expenditures			
9904 · Office & Admin Expenses	3,329.78		
9900 · 2012 Conference Expenditures - Other	3,000.00		
Total 9900 · 2012 Conference Expenditures	<u>6,329.78</u>		
Total Other Expense	<u>133,300.06</u>	<u>233,221.00</u>	<u>-99,920.94</u>
Net Other Income	<u>51,807.15</u>	<u>29,668.00</u>	<u>22,139.15</u>
Net Income	<u><u>37,308.52</u></u>	<u><u>32,580.00</u></u>	<u><u>4,728.52</u></u>

ABANA
Comparative Statement of Revenue & Disbursements
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Jan - Dec 09</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
5000 · Membership Dues	194,311.02	215,237.65	-20,926.63
5025 · Library Income	370.00	295.00	75.00
5030 · Advertising Income	63,713.98	53,228.08	10,485.90
5050 · Investment Return	15.59	21.23	-5.64
5075 · Contributions	1,329.00	3,368.00	-2,039.00
5100 · Retail Sales	9,148.97	5,475.83	3,673.14
8007 · Donations-Bealer Award	0.00	630.00	-630.00
Total Income	<u>268,888.56</u>	<u>278,255.79</u>	<u>-9,367.23</u>
Cost of Goods Sold			
5500 · Merchandise Cost	2,792.15	501.68	2,290.47
5550 · Reprinting Costs	582.41	0.00	582.41
5551 · Merchandise Sales Commission	666.10	0.00	666.10
Total COGS	<u>4,040.66</u>	<u>501.68</u>	<u>3,538.98</u>
Gross Profit	264,847.90	277,754.11	-12,906.21
Expense			
6015 · Ad Commissions	14,542.00	14,247.74	294.26
6064 · Publications	170,010.00	154,039.01	15,970.99
6730 · Library Expenses	35.05	0.00	35.05
7000 · Accounting	6,290.00	7,740.00	-1,450.00
7030 · Administrative	4,834.57	15,238.61	-10,404.04
7031 · Bank Service Charges	132.12	0.00	132.12
7032 · Credit Card Fees & Charges	6,084.77	0.00	6,084.77
7035 · Contributions/Donations	115.00	0.00	115.00
7050 · Copier	0.00	1,466.46	-1,466.46
7200 · Internet Site/Web Hosting	1,788.00	490.00	1,298.00
7225 · Insurance and Bonding	3,812.00	3,415.00	397.00
7240 · Webmaster	150.00	330.00	-180.00
7303 · Contribution to Metal Museum	1,000.00	1,000.00	0.00
7320 · Bealer Award	0.00	629.20	-629.20
7325 · Heritage Award	101.00	0.00	101.00
7350 · Membership Services	628.44	1,062.23	-433.79
7400 · Postage	7,122.88	7,527.19	-404.31
7530 · Central Office	52,500.00	52,500.00	0.00
7535 · Travel/Board Meeting	10,154.70	1,576.30	8,578.40
7550 · Treasurer's Office	46.00	0.00	46.00
9700 · Depreciation Expense	0.00	141.00	-141.00
Total Expense	<u>279,346.53</u>	<u>261,402.74</u>	<u>17,943.79</u>
Net Ordinary Income	-14,498.63	16,351.37	-30,850.00
Other Income/Expense			
Other Income			
8000 · Investment Return-Restr	2,603.37	1,122.67	1,480.70
8002 · Unrealized Gain/Loss-Restr	446.40	733.93	-287.53

ABANA
Comparative Statement of Revenue & Disbursements
 January through December 2010

	<u>Jan - Dec 10</u>	<u>Jan - Dec 09</u>	<u>\$ Change</u>
8005 · Contributions Recvd-Restr	1,035.00	561.00	474.00
9000 · Conference Receipts	180,982.44	54,075.00	126,907.44
9851 · 2012 Conference Income	40.00	0.00	40.00
Total Other Income	<u>185,107.21</u>	<u>56,492.60</u>	<u>128,614.61</u>
Other Expense			
8052 · Investment Expense-Restr	0.00	239.52	-239.52
8053 · Library Moving Expense	0.00	203.24	-203.24
9600 · Mag Inventory Valuation Adj	0.00	3,415.00	-3,415.00
9650 · 2006 Conference Inventory Adj	0.00	3,983.25	-3,983.25
9800 · 2010 Conference expenditures	126,970.28	13,287.05	113,683.23
9900 · 2012 Conference Expenditures	6,329.78	0.00	6,329.78
Total Other Expense	<u>133,300.06</u>	<u>21,128.06</u>	<u>112,172.00</u>
Net Other Income	<u>51,807.15</u>	<u>35,364.54</u>	<u>16,442.61</u>
Net Income	<u><u>37,308.52</u></u>	<u><u>51,715.91</u></u>	<u><u>-14,407.39</u></u>